

Nicholas Dew
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EDUCATION

- 1999-Present** **Darden Graduate School of Business Administration, University of Virginia, Charlottesville, U.S.A.**
Ph.D. candidate in Management.
Dissertation research in entrepreneurship.
Coursework focused on entrepreneurship, strategy and ethics.
- 1997-99** **Darden Graduate School of Business Administration, University of Virginia, Charlottesville, U.S.A.**
Masters in Business Administration, May 1999.
Recipient of faculty award for academic excellence (top 10% of graduating class).
Recipient of General Motors scholarship award for international students.
- 1986-89** **York University, York, U.K.**
Bachelor of Arts (Hons) in History, July 1989.
Graduated with First Class Honours.

PAPERS

Nick Dew, Velamuri S. R. and Venkataraman, S: "Dispersed Knowledge And An Entrepreneurial Theory Of The Firm". Forthcoming in *Journal of Business Venturing* special edition on theory in entrepreneurship research.

Nick Dew and Cording, M: " Language At Work: Metaphors Employed in Mergers & Acquisitions". Under revision for *Organization Science*.

Sarasvathy, S., Nick Dew, Velamuri, S. R. and Venkataraman, S: "A Testable Typology Of Entrepreneurial Opportunity: Extensions Of Shane & Venkataraman (2000)." Under review by the *Academy of Management Review*.

Nick Dew and Sarasvathy S: "Immortal Firms in Mortal Markets: Dealing with the Innovator's Dilemma". Under review by *Strategic Management Journal*.

Nick Dew, Sarasvathy S. and Ventakaraman, S: "The Economic Implications of Exaptation". Under review by the *Journal of Evolutionary Economics*.

Nick Dew, Sarasvathy, S., Velamuri, S. R. and Venkataraman, S: "Three Views of Entrepreneurial Opportunity". Forthcoming in the *Handbook of Entrepreneurship*, Acs Z.J. and Audretsch, D.B. (eds).

DRAFT PAPERS

Nick Dew and Sarasvathy S: "What Effectuation is Not: Further Development of an Alternative to Rational Choice".

TEACHING CASES

Nick Dew and Venkataraman, S.: "Intel Corporate Venturing". *Darden case collection*.

Nick Dew and Weiss, E: "Mobil Beaumont (B)". *Darden case collection*.

Nick Dew and Weiss, E: "Mobil Europe Aviation Lubricants". *Darden case collection*.

Nick Dew and Clawson, J: "The Student from Hell (A and B)". *Darden case collection*.

PRESENTATIONS

Nick Dew, Sarasvathy S. and Ventakaraman, S: "The Economic Implications of Exaptation". *Journal of Business Venturing Conference on Evolutionary Approaches to Entrepreneurship, in Honor of Howard Aldrich, University of Maryland, October 3, 2002*

Nick Dew and Sarasvathy S: "What Effectuation is Not: Further Development of an alternative to Rational Choice". *Academy of Management, Entrepreneurship division proceedings, Denver, August 12, 2002.*

Nick Dew and Sarasvathy S: "Of Immortal Firms and Mortal Markets: Dissolving the Innovator's Dilemma." *Second Annual Research Policy Technology and Entrepreneurship conference, University of Maryland, December 15, 2001.*

Nick Dew, Velamuri S.R. and Sarasvathy S: "Three Views of Entrepreneurial Opportunities: Allocation, Discovery and Creation." *Strategic Management Society Conference, Vancouver, Canada, October 17, 2000.*

Nick Dew and Cording, M: "The Use of Metaphor in Post Merger and Acquisition Strategy". *Society of Business Ethics Developing Scholars Session, Toronto, Canada, August 4, 2000.*

Nick Dew: "Research on the Characteristics of Entrepreneurs: A Response". *Global Entrepreneurship Conference 2000, London, U.K., March 31, 2000.*

EMPLOYMENT HISTORY

Summer 1999 **Boston Consulting Group, Strategy Research**
Research assistant, origins of strategy

Summer 1998 **Fletcher Challenge Forests, Rotorua, New Zealand**
Business Advisory Team, SAP Project

1994-97 **BP Malaysia, Kuala Lumpur, Malaysia**
Manager, Strategy Review for Commercial & Industrial Fuels, Malaysia and Singapore
Manager, Self Service Implementation, Malaysia
Manager, Retail Training, Malaysia, Singapore and Thailand
Retail Operations Executive, Kuala Lumpur
Senior Analyst, Management Information group, Malaysia

1992-94 **BP Oil Corporate, London, U.K.**
Competitor Analyst, Planning & Communication Team

1989-92 **BP Oil UK, Hemel Hempstead, U.K.**
Accounts Supervisor
Sales Assistant

REFERENCES

Venkataraman, S.
Samuel L. Slover Research Associate Professor of Business Administration
Research Director, The Batten Institute
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